

Employers are Customers too!

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About the MTRS

Plan

Established 1914; defined benefit under IRC 401(a)

Total membership 179,000

Active	93,000
Benefit Recipient	66,000
Inactive	20,000

Employers 425

Massachusetts K–12 public schools, excluding Boston

MTRS2 offices / 97 emp.

All employer services staff in main office in Charlestown; each employer is assigned a dedicated service rep





Education and training resources for employers

In-person programs

3-hour seminars on popular topics; held at MTRS offices or commercial facilities; offered spring, fall

Written reference guides

Currently, 25 step-by-step guides available online

Live "Coffee Break" webinars

Broadcast from workstation using WebConnect; later, re-recorded without audience for posting online

Recorded "Coffee Break" videos

Specific topics; narrated PowerPoints and demos



Why video training?

Effective

Excellent tool for both visual and auditory learners

User friendly

Provides a demonstration of general business processes that Employers can follow at their own pace and on their own schedule

Flexible

Provides an additional training opportunity for Employers who are unable to attend a live webinar

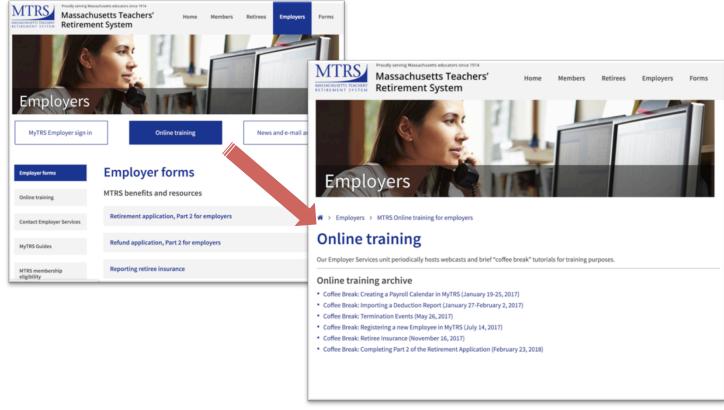
Efficient

Covers general topics so that Employer Services can focus support on more complicated issues



Video training format

- Typically 10-15 minutes in length "Coffee Break" sessions
- PowerPoint slides mixed with step by step demonstrations within MyTRS
- Embedded on our website





We will demo the first 2 minutes of https://mtrs.state.ma.us/employers/coffee-break-registering-new-employee-mytrs-july-14-2017/ here. Covers introduction, and a small portion of the step-by-step portion of the video.



Video production steps

- Webinar is created
- 2. Program is recorded using QuickTime
 - Audio is recorded through the computer for reference
 - Production audio is recorded using a portable audio recorder in the room with the presenter
- 3. Video and audio is synced and then edited in Adobe Premier Pro
- 4. Finished product is posted to MTRS website and employers are notified
- 5. Each project requires between 10-15 hours to produce



Video analytics

- First videos posted March 2017
- Total views across all 6 videos = 690
- Most viewed: Retirement Application Part 2

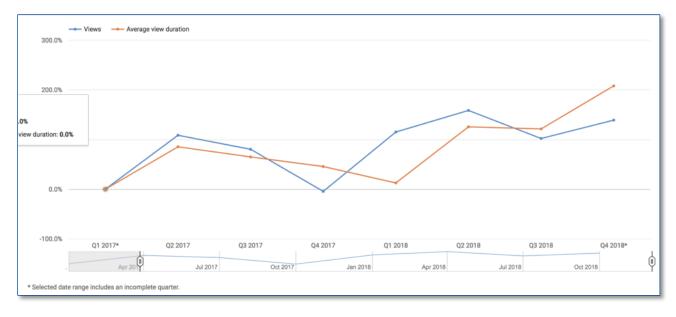
Video title	Video length (minutes)	Video created	Watch time (minutes)	Views	Average view duration (minutes)	Average % viewed
Retirement Application Part 2	21.43	03/07/18	1335	200	6.7	31.15
Creating a Payroll Calendar in MyTRS	10.02	03/28/17	473	136	3.5	34.69
Registering a new Employee in MyTRS	8.57	07/28/17	394	110	3.6	41.8
Importing a Deduction Report in MyTRS	18.6	03/28/17	534	104	5.1	27.59
Termination Events in MyTRS	10.78	06/09/17	351	77	4.6	42.22
Retiree Insurance	34.22	12/05/17	385	63	6.1	17.88

- Stats match audience demographics
 - Relatively small audience size
 - Instructional videos are not generally watched from beginning to end.



Video analytics

Viewing duration has increased over time



 Videos work as a supplement to—not a replacement for other training we provide



Conclusion

- Feedback has been positive from Employers
- MTRS will continue to build our video training library

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